

The independent Pan-European platform for collaborative transport



### CONTENT

#### 1. WHY?

- Why do we need collaboration in transport?
- Why is this not happening?

#### 2. HOW?

How do we scale collaboration?

#### 3. WHAT?

- What can we achieve with CargoStream?
- What is a typical business flow?
- Example of an optimization opportunity
- Example of an optimization analysis

#### 4. NEXT STEPS

- > Join!
- Steps to join



### WHY DO WE NEED COLLABORATION IN TRANSPORT?

SOCIAL RES	PONSIBILITY	ECONOMIC	EFFICIENCY
SUSTAINABILITY	CONGESTION	SERVICE	COST
		HGV driver shortage is 'a ticking time bomb' for UK logistics sector, say MPs 1201/2015 • Add to favories Add to favories The problems of recruiting younger opple into the headage insury, as away of solving the driver shortage the state of the headage insury, as away of solving the driver shortage the state of the headage insury, as away of solving the driver shortage the state of the state of the state of the state of the state of the state of the state of respit transport setterday published Barries to Youth Employment in the Freight Transport Sector, its final report before the country votes in a general election in May, after which the group could comprise different personnel	
ROAD TRANSPORTATION HAS 4X MORE CO2 EMISSIONS THAN RAIL/BARGE	COST OF CONGESTION IN EU28 IS ESTIMATED @ 1% OF THE GDP OR €170 BILLION	420.000 TRUCK DRIVERS ARE NEEDED IN THE EU28 BY 2020	57% INEFFICIENCY OF WHICH 15% IS LOW HANGING FRUIT VIA COLLABORATION

COMPANIES WILL TAKE SOCIAL RESPONSIBILITY IF SUPPORTED BY ECONOMICALLY EFFICIENT MEASURES



## WHY IS THIS NOT HAPPENING?

#### **CURRENT SITUATION**

- Each actor is optimizing with a few usual suspects, resulting in limited volumes, limited insights, limited gains.
- > We all act local with ad hoc measures.

#### CHALLENGE

- How to go from local actions to a global playing field?
- How to go from ad hoc measures to a holistic approach?



WE NEED TO SCALE COLLABORATION



## **OPTIMIZATION CASE: P&G and TUPPERWARE** VEHICLE <u>'FILL'</u> COLLABORATION

Retherland	Blanchol Mag O Dortmund Lenge Cologne Germany Che	detary ) abeine was	- Lodr	·····
AB	a d Doomand Leipe	Contant dora 0	O Rater	Section 11
pra de la compañía de	Germany O	A Dreaden 9	Castladama Q	Same 1
WW. Care	Cite	metti Valatirant B		3 9 0
and the second				Aw T
and the second second second		Contract of Contract	and a second sec	C Infrank
Rearied Smartets Reald	Divitigant .	Brns @ 9	Plants -	franc-Franknisk
a Martin	Charger Charger Course	Puterin Vienna	Shevakia O	Charlie
The second second	a Um aMun	an other o other	latava -	Swidding
Dyon				and Marco Transa
Benarcon	Build Baland	Ginzb	Halligery 0	in Happens Hearth
nce A	anise Content	Bierenia Pa	and Scheme /	Tarte Marten
Geneve	Corner Mann	Ø Zapreb	TermanaQ	Romania
Lyon	Turns Q	Orostia tam	Barb-Battrade Drie	Sala Turns Process
Chiersoble -	Carlos Carlos	Boseis.	and and	Seattle .
Mortugation	Carda a	Herzego	within Smethin	Crawie Butte
	Interest Contractor Italy	Annual Distances	123 104	Palarian
A Marsalla Touron	al comme	7 70	Acces ?	o Bulgaria
A STREET OF STREET	Rom	Hosternete		and the second sec
Ø Gröne		P Nacies Bar		
Barcelona	Report 1		Albania	Silling Silling
	•	Lanna Salara	The state of the s	Party of the local diversion of the local div
100 B	Tyrin B		A YON	Carategore
alma	a second	Catalogue	Gree	16
		Marries 10	- Ann	-len
	Marson D	O Verses		
COMPANY INCOME.	Arresta D. Apror	ing one O Catana	100	Alheria
and a state of the	10 0 1 0 0	Rapits Sermine	1.5	
	Sentantine - Free			





Size of prize: Savings > 10%

Save:

> 2M Tons CO<sub>2</sub>



Vehicle Cube Fill improvement:  $55\% \rightarrow 85\%$ by heavy & light mixing



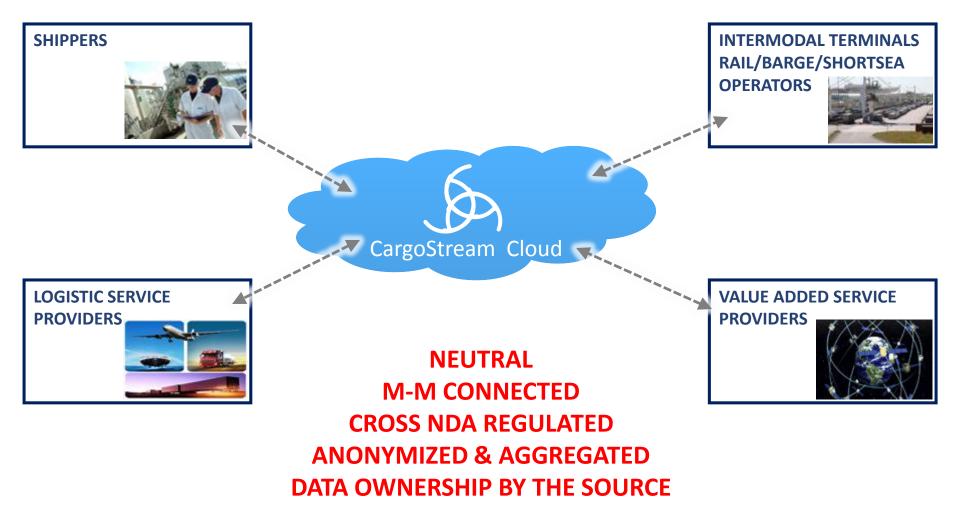
Optimize Warehouse Productivity

Show Industry Leadership



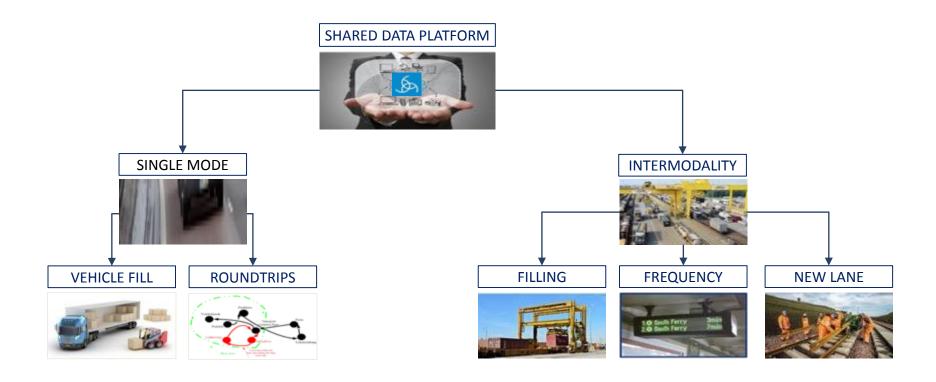
### **HOW DO WE SCALE COLLABORATION?**

#### VIA A DATA SHARING PLATFORM: CARGOSTREAM





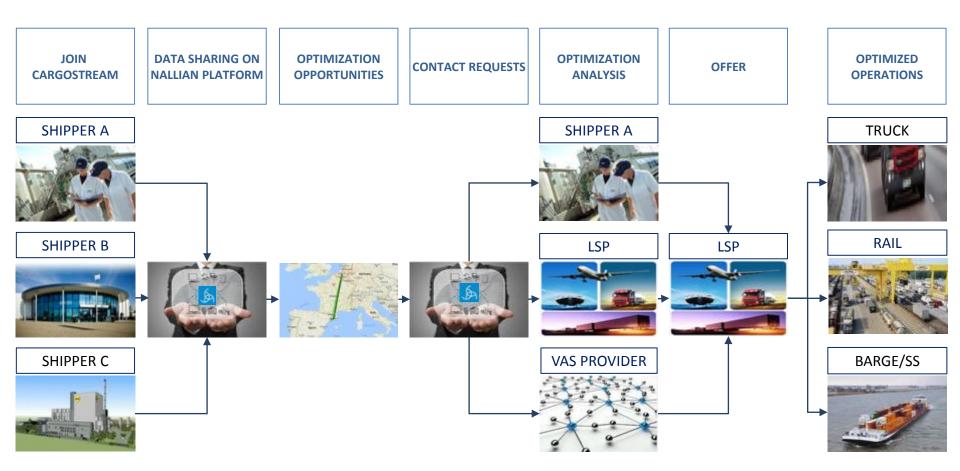
### WHAT CAN WE ACHIEVE WITH CARGOSTREAM ?



BY JOINING ONE CARGOSTREAM COMMUNITY, YOU ACCESS A WIDE RANGE OF OPTIMIZATION POSSIBILITIES



### WHAT IS A TYPICAL BUSINESS FLOW?





### **EXAMPLE OF OPTIMIZATION OPPORTUNITIES**



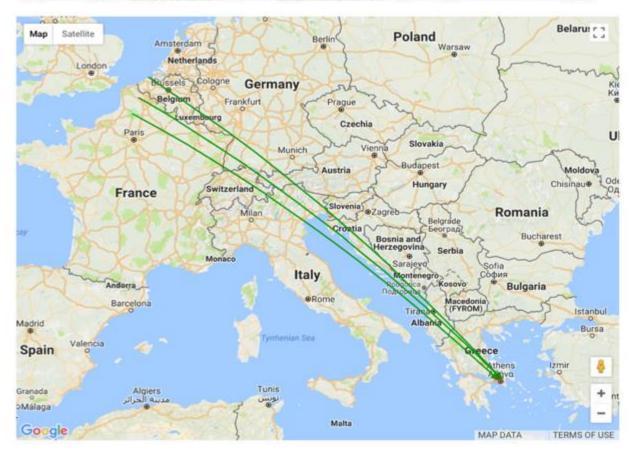
**OPTIMIZATION** 

**OPPORTUNITIES** 

#### **Opportunity 150**

BACK TO OVERVIEW

		FROM			то				
Lane number	Snipper	City	Postal code	Country	City	Postal code	Country	Lane distance (km)	weight (TNE)
21173	S16	Aller	Salue a	FR	and the marked	Section of	GR	2141	6 704.29
15736	S0219	Saak	SALE	BE	Media	ALC: NO.	GR	2180	581.22
18622	S0219	The Ster		FR	When has	4,3,6210	GR	2165	562.39





### **EXAMPLE OF IMBALANCED LANES OPPORTUNITIES**

→ to ctry SE zips

**OPTIMIZATION OPPORTUNITIES** 

From ctry	BE	zips			city	
Between	And	Direction	Shipper	# movements	# 20TNE	Volume
BE//	SE / /		Combined	950	565.10	
		то	502	17	13.82	
		то	50219	262	180.90	
		то	S04	364	77.71	3,639.53
		то	S05	46	40.33	
		то	S16	261	252.34	14,969.95

CargoStream Workbench

argoStream Workben	ch DASHBOARD	OPPORTUNITIES			
From ctry FR zips !	59,62,02,08,55,54,57,6	57,68,i city	→ to ctry CZ	zips	

Between	And	Direction	Shipper	# movements	# 20TNE	Volume
FR / 59,62,02,08,55,54,57,67,68,88,54,51,62,80,76,60,77,10,52 /	CZ//		Combined	2064	1,494.47	
		то	50219	379	258.72	
		то	516	624	526.83	33,376.59
		то	S18	175	102.12	10,321.00
		FROM	S0219	98	64.59	
		FROM	S16	23	13.01	925.30
		FROM	S18	765	529.21	50,007.66

CargoStream Workbench

From ctry FR zips 59,62,02,08,55,54,57,67,68,i city

➔ to ctry DE zips 01,02,03,04,09,08,07,06,14, city

city

Between	And	Direction	Shipper	movements	# 20TNE	Volume
FR / 59,62,02,08,55,54,57,67,68,88,54,51,62,80,76,60,77,10,52 /	DE/01,02,03,04,09,08,07,06,14,12,15/		Combined	333	322.47	
		то	50219	8	4.58	
		то	505	5	5.59	
		то	S16	208	207.11	11,001.47
		то	S18	26	11.73	1,545.98
		FROM	S05	2	0.67	
		FROM	50803	25	25.80	
		FROM	518	59	66.99	1,130.39



### JOIN!

#### JOIN CARGOSTREAM AS A SHIPPER.

#### JOIN CARGOSTREAM AS A TERMINAL/OPERATOR.

#### JOIN CARGOSTREAM AS A LOGISTIC SERVICE PROVIDER.

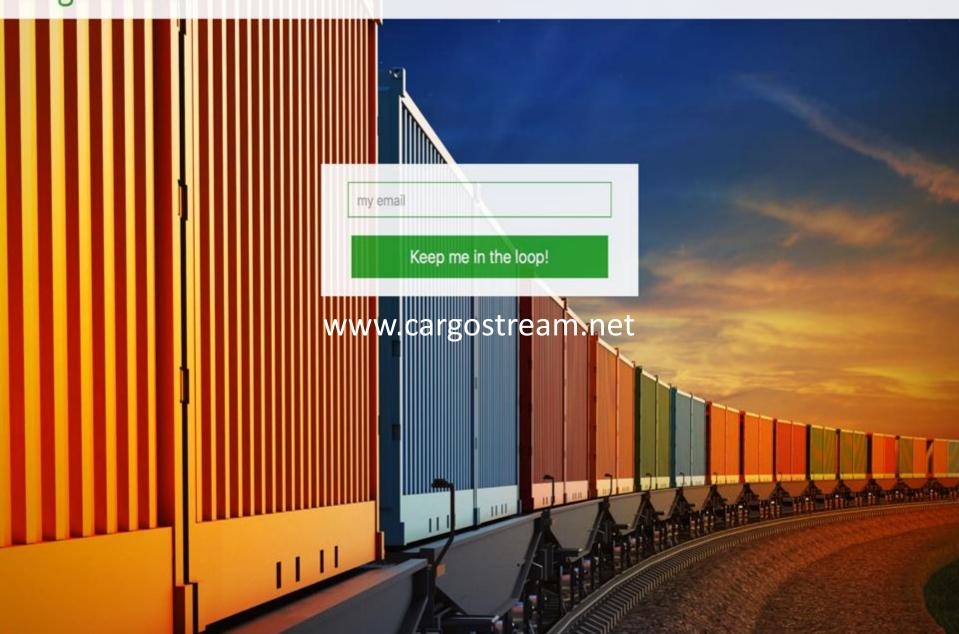
JOIN CARGOSTREAM AS A VALUE ADDED SERVICE PROVIDER.





### WELCOME ON BOARD OF THIS OPEN NETWORK

## CargoStream





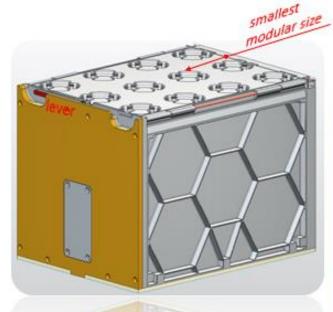
### **OTHER INITIATIVES - TRANSFORMERS**





### **OTHER INITIATIVES - MODULUSHCA**

### Build interconnection with modular boxes



Outer dimensions [in mm]	300x400x300
nner dimensions [in mm]	270x360x275
Volume usage	74.25%
Weight	4.5kg



M-Box functions	fulfilled now	fulfilled at 2 <sup>nd</sup> gener.
fold unit	×	x
encapsulate product	1 M	9
carry product	1	91
Fold doors/sides	×	×
combine units	×.	2
stack units	1	1
Distinguish boxes	×	1
Open/close box	1	1
include a passive track & trace system		×
Identify contents	*	8
Handle units	×	1
withstand normal usage	2	2
Secure box	×	1





# **Questions**?

www.clusters20.eu info@clusters20.eu

This project has received funding from the European Union's Horizon 2020 research and innovation programme under grant agreement No 723265.

