



The independent Pan-European platform for collaborative transport

CONTENT

1. WHY?

- Why do we need collaboration in transport?
- Why is this not happening?

2. HOW?

- How do we scale collaboration?

3. WHAT?

- What can we achieve with CargoStream?
- What is a typical business flow?
- Example of an optimization opportunity
- Example of an optimization analysis

4. NEXT STEPS

- Join!
- Steps to join

WHY DO WE NEED COLLABORATION IN TRANSPORT?

SOCIAL RESPONSIBILITY

ECONOMIC EFFICIENCY

SUSTAINABILITY

CONGESTION

SERVICE

COST



ROAD TRANSPORTATION HAS 4X MORE CO2 EMISSIONS THAN RAIL/BARGE

COST OF CONGESTION IN EU28 IS ESTIMATED @ 1% OF THE GDP OR €170 BILLION

420.000 TRUCK DRIVERS ARE NEEDED IN THE EU28 BY 2020

57% INEFFICIENCY OF WHICH 15% IS LOW HANGING FRUIT VIA COLLABORATION

COMPANIES WILL TAKE SOCIAL RESPONSIBILITY IF SUPPORTED BY ECONOMICALLY EFFICIENT MEASURES

WHY IS THIS NOT HAPPENING?

CURRENT SITUATION

- Each actor is optimizing with a few usual suspects, resulting in limited volumes, limited insights, limited gains.
- We all act local with ad hoc measures.



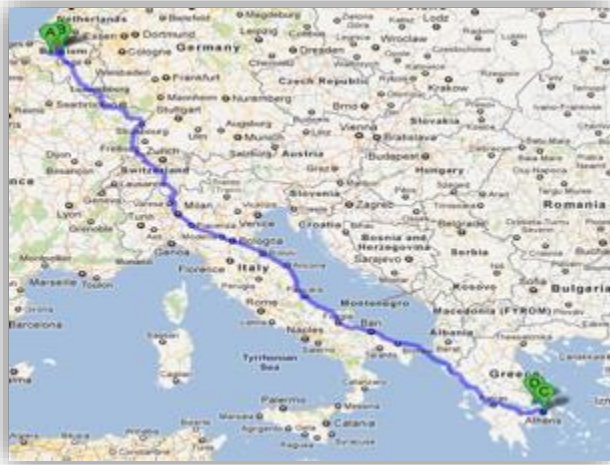
CHALLENGE

- How to go from local actions to a global playing field?
- How to go from ad hoc measures to a holistic approach?



WE NEED TO SCALE COLLABORATION

OPTIMIZATION CASE: P&G and TUPPERWARE VEHICLE 'FILL' COLLABORATION



Size of prize:
Savings > 10%



Save:
> 2M Tons CO₂



Vehicle Cube Fill improvement:
55% → 85%
by heavy & light mixing



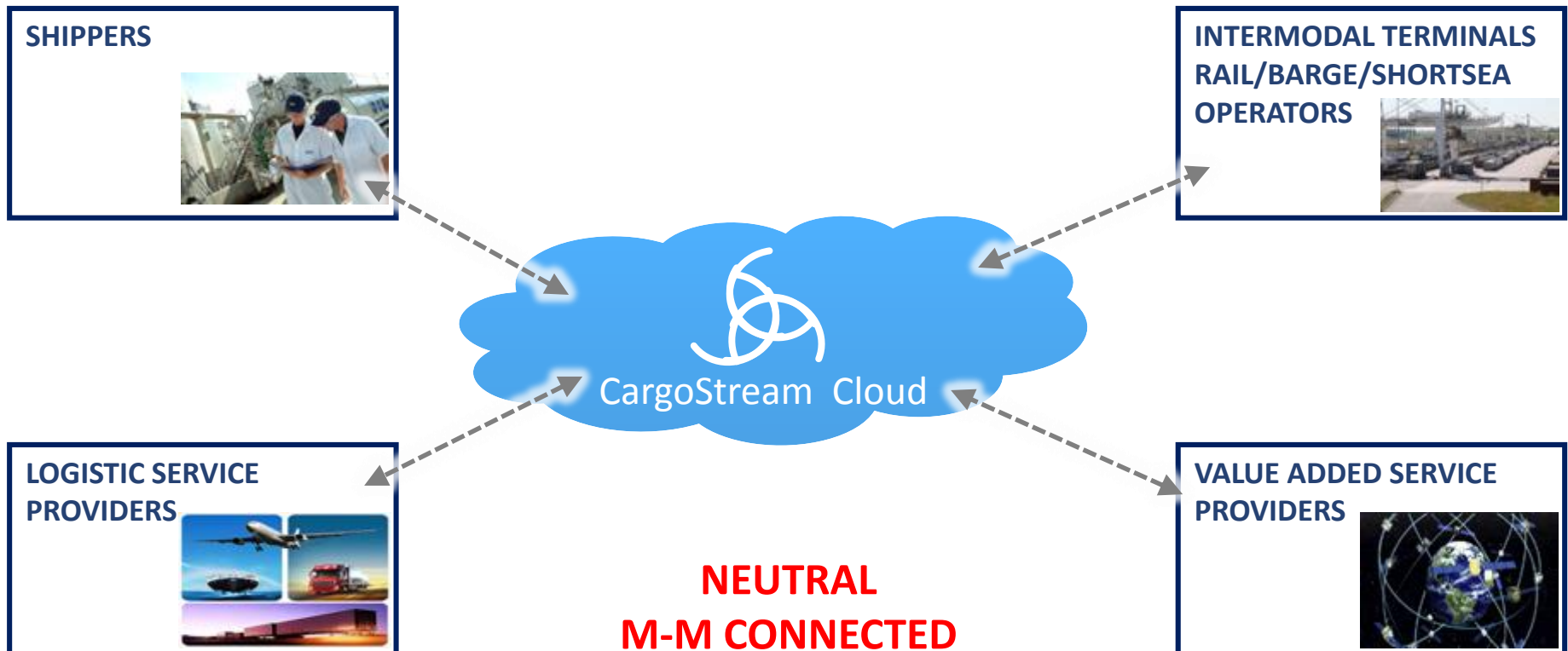
Optimize Warehouse
Productivity



Show Industry
Leadership

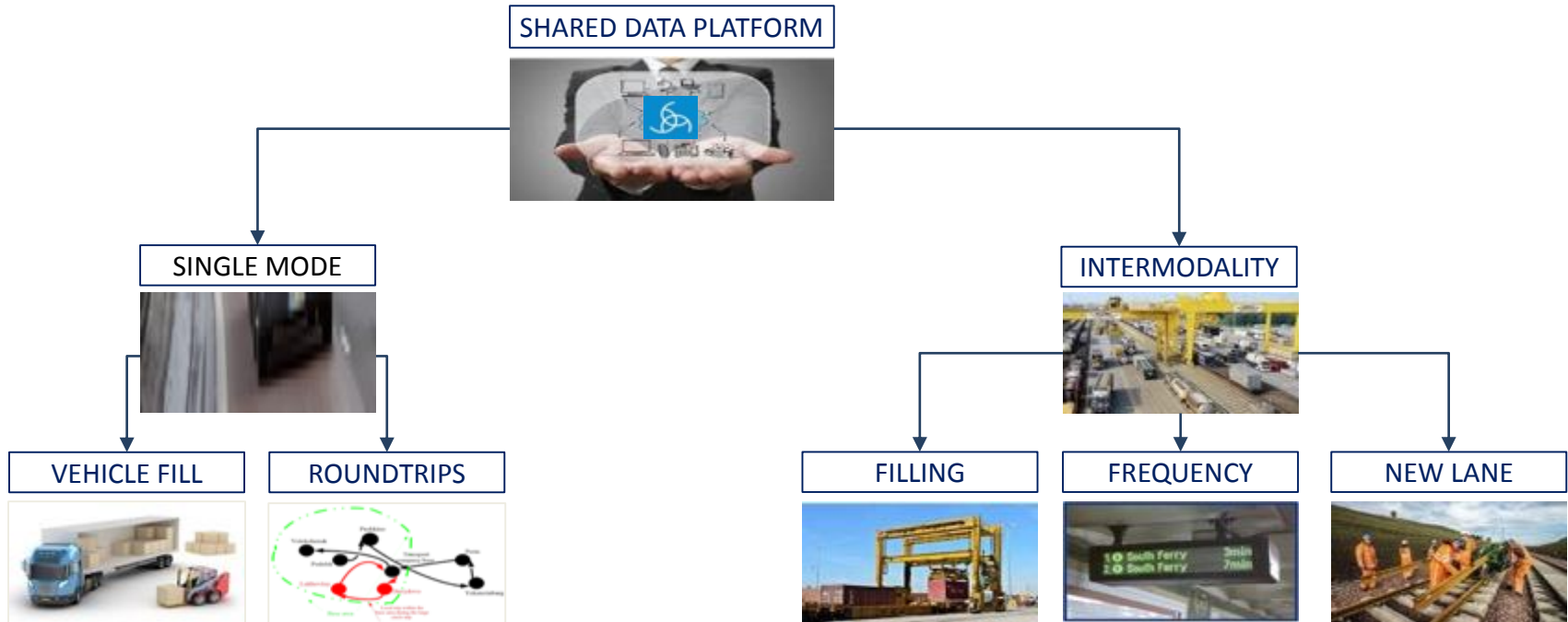
HOW DO WE SCALE COLLABORATION?

VIA A DATA SHARING PLATFORM: CARGOSTREAM



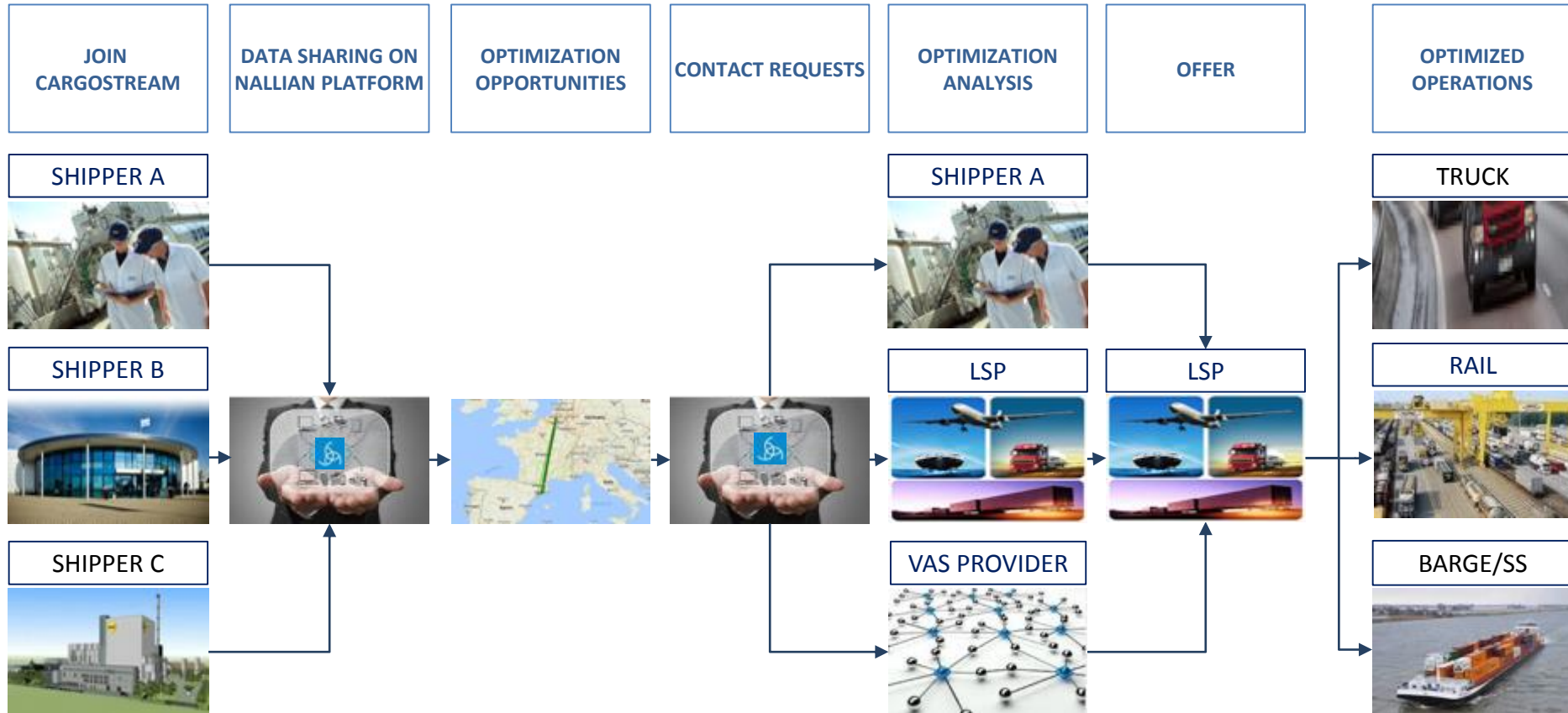
**NEUTRAL
M-M CONNECTED
CROSS NDA REGULATED
ANONYMIZED & AGGREGATED
DATA OWNERSHIP BY THE SOURCE**

WHAT CAN WE ACHIEVE WITH CARGOSTREAM ?



**BY JOINING ONE CARGOSTREAM COMMUNITY,
YOU ACCESS A WIDE RANGE OF OPTIMIZATION POSSIBILITIES**

WHAT IS A TYPICAL BUSINESS FLOW?



EXAMPLE OF OPTIMIZATION OPPORTUNITIES

OPTIMIZATION OPPORTUNITIES

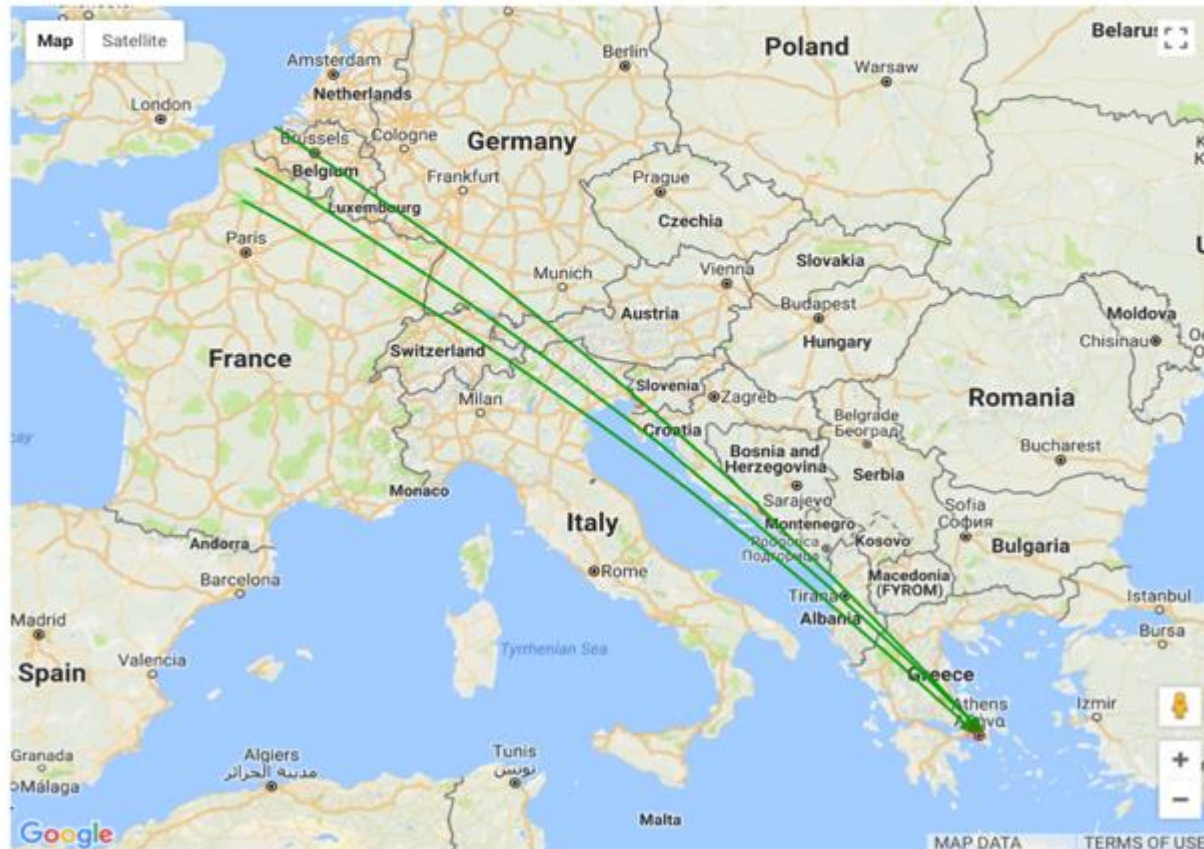


Opportunity 150

[BACK TO OVERVIEW](#)

BUNDLING:

Lane number	Shipper	FROM			TO			Lane distance (km)	Weight (TNE)
		City	Postal code	Country	City	Postal code	Country		
21173	S16			FR			GR	2141	6 704.29
15736	S0219			BE			GR	2180	581.22
18622	S0219			FR			GR	2165	562.39



EXAMPLE OF IMBALANCED LANES OPPORTUNITIES

OPTIMIZATION OPPORTUNITIES



CargoStream Workbench [DASHBOARD](#) [OPPORTUNITIES](#)

From ctry BE zips _____ city _____ → to ctry SE zips _____ city _____

Between	And	Direction	Shipper	# movements	# 20TNE	Volume
BE / /	SE / /		Combined	950	565.10	
		TO	S02	17	13.82	
		TO	S0219	262	180.90	
		TO	S04	364	77.71	3,639.53
		TO	S05	46	40.33	
		TO	S16	261	252.34	14,969.95

CargoStream Workbench [DASHBOARD](#) [OPPORTUNITIES](#)

From ctry FR zips 59,62,02,08,55,54,57,67,68, city _____ → to ctry CZ zips _____

Between	And	Direction	Shipper	# movements	# 20TNE	Volume
FR / 59,62,02,08,55,54,57,67,68,88,54,51,62,80,76,60,77,10,52 /	CZ / /		Combined	2064	1,494.47	
		TO	S0219	379	258.72	
		TO	S16	624	526.83	33,376.59
		TO	S18	175	102.12	10,321.00
		FROM	S0219	98	64.59	
		FROM	S16	23	13.01	925.30
		FROM	S18	765	529.21	50,007.66

CargoStream Workbench [DASHBOARD](#) [OPPORTUNITIES](#)

From ctry FR zips 59,62,02,08,55,54,57,67,68, city _____ → to ctry DE zips 01,02,03,04,09,08,07,06,14, city _____

Between	And	Direction	Shipper	# movements	# 20TNE	Volume
FR / 59,62,02,08,55,54,57,67,68,88,54,51,62,80,76,60,77,10,52 /	DE / 01,02,03,04,09,08,07,06,14,12,15 /		Combined	333	322.47	
		TO	S0219	8	4.58	
		TO	S05	5	5.59	
		TO	S16	208	207.11	11,001.47
		TO	S18	26	11.73	1,545.98
		FROM	S05	2	0.67	
		FROM	S0803	25	25.80	
		FROM	S18	59	66.99	1,130.39

JOIN!

JOIN CARGOSTREAM AS A SHIPPER.

JOIN CARGOSTREAM AS A TERMINAL/OPERATOR.

JOIN CARGOSTREAM AS A LOGISTIC SERVICE PROVIDER.

JOIN CARGOSTREAM AS A VALUE ADDED SERVICE PROVIDER.

JOIN NOW!



WELCOME ON BOARD OF THIS OPEN NETWORK

CargoStream

my email

Keep me in the loop!

www.cargostream.net

OTHER INITIATIVES - TRANSFORMERS

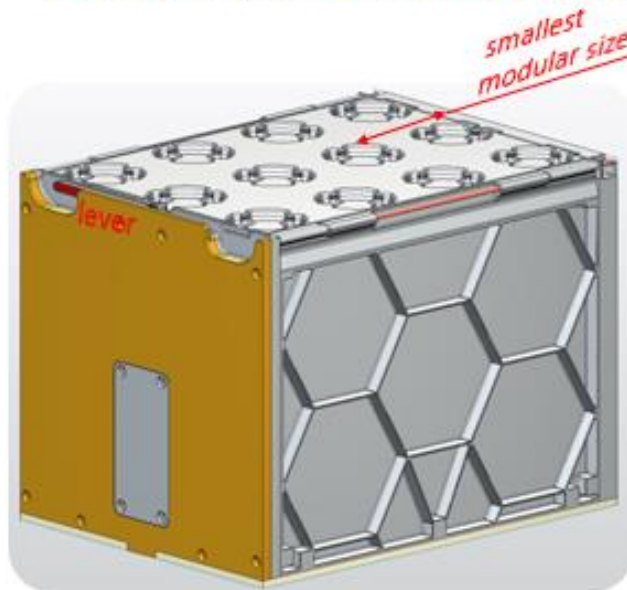


OTHER INITIATIVES - MODULUSHCA

Build interconnection with modular boxes

the prototype box presented

Unibody design



KPI - M-box (new prototype design)	
Outer dimensions [in mm]	300x400x300
Inner dimensions [in mm]	270x360x275
Volume usage	74.25%
Weight	4.5kg

M-Box functions	fulfilled now	fulfilled at 2 nd gener.
fold unit	x	x
encapsulate product	✓	✓
carry product	✓	✓
Fold doors/sides	x	x
combine units	✓	✓
stack units	✓	✓
Distinguish boxes	x	✓
Open/close box	✓	✓
include a passive track & trace system	x	x
Identify contents	x	✓
Handle units	x	✓
withstand normal usage	✓	✓
Secure box	x	✓



Questions ?

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This project has received funding from the European Union's Horizon 2020 research and innovation programme under grant agreement No 723265.

