Philippine EV Industry Updates





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Why eMobility?

Transport and Petroleum Use

Industry Development

Moving Parts
18+ vs 2000+

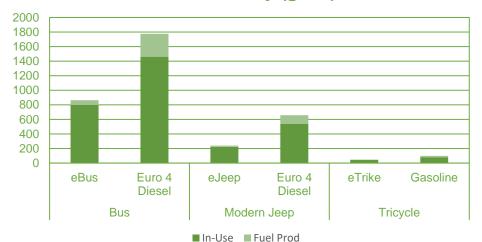
10 new car companies aiming for the big leagues

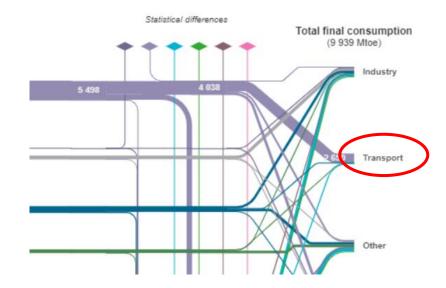
Rookie automakers offering electric roadsters, hoxy commuter vehicles

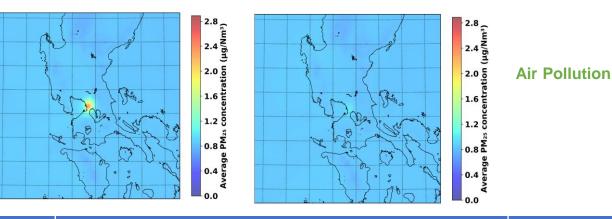


GHG Emissions

GHG Intensity (g/km)







Carrania			Total					
Scenario	CAR	NCR	1	2	3	4A	5	Total
E-Jeepney	-3.48	8032.95	-31.69	-4.06	108.94	515.62	-24.51	8593.79

Philippine EV Situationer

13,022,483 CONVENTIONAL VEHICLES 8,593 ELECTRIC VEHICLES



Based on the LTO data FY 2021



Source: DOTr-LTO, Data as of October 2022

Available Charging Points:

Total = 433

130

Type 2

CHAdeMO GB/T DC

Combo 2

Anderson

2 8 8 AC Outlet

250 □≒™ Battery

Swapping Station



EV Related Manufacturing Industry

Current

- 7 e-jeepney and e-trike manufacturers
- **2** Battery Pack Assemblers
- 5 Electronic Manufacturing System (EMS) companies

Prospects:

- 1 e-Motorcycle Manufacturer
- 1 e-Van Manufacture
- **1** EV Traction Motor Manufacturer

Vehicle Manufacturing

- Electric Jeepneys
- Electric Tricycles
- Electric Motorcycles

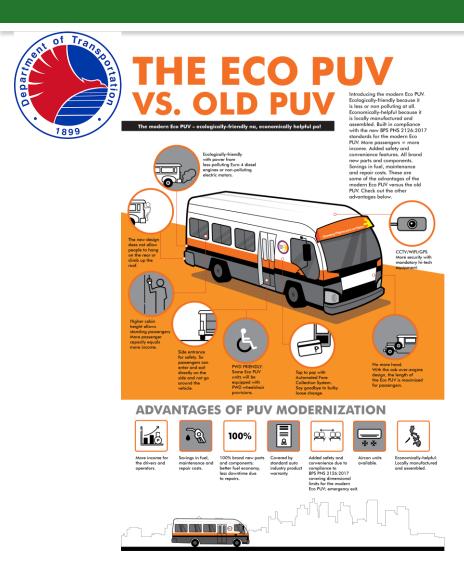
Electronic Components

- Battery Management System
- Vehicle Control Units
- Motor Controllers

Software and IT Systems

- Fleet Management System
- Smart Vehicle Systems

Key Policies and Programs







Market Transformation through Introduction of Energy Efficient Electric Vehicles Project (E-Trike Project)

April 15, 2022

PH passes law to popularize Electric Vehicles



Energy Efficiency and EVs



R.A 11285 – Energy Efficiency and Conservation Act

- MEP level for electrical equipment, machinery, and transport vehicles
- DOE DC 2019-11-0014 Implementing Rules and Regulations of the R.A. 11285
 - Energy labeling for transport vehicles
 - Fuel economy rating scale
 - > Fuel economy label
- DOE DC 2020-10-0023 Prescribing Policy
 Framework for the Development of the Fuel
 Economy Rating, Fuel Economy Performance and
 Related Energy Efficiency and Conservation Policies
 for the Transport Sector and Other Support
 Infrastructures



CREVI EV Projections

	Vehicle	BEV	PHEV	HEV
m (8;	Light Duty Vehicles	13,600 - 69,000	13,600 - 69,000	81,500-415,000
Ter 202	Tricycles	37,500-419,000		
ort 23-	Motorcycles	164,900-1,480,000		
Short Term (2023-2028)	Buses	600-2,200		
-63	Light Duty Vehicles	123,000-327,000	24,600-80,000	49000-234,000
Medium erm (2029-	Tricycles	71,000-262,000		
Medium Term (20)	Motorcycles	311,800-947,000		
Ter	Buses	1,200-1,500		
ш (8;	Light Duty Vehicles	219,400-641,000	36,600-107,000	36,600-107,000
Ter 202	Tricycles	103,400-223,000		
Long Term (2023-2028)	Motorcycles	454,400-922,000		
Lo (20	Buses	1,800-1,600		

Integrated Program

Industry Dev

Create demand
Incentive Package
Technical Regulations
Capability Building
R and D
Just transition
Manage waste

Charging Infra Dev

Bus. Friendly Policies and Regulations
Incentivize
Plan and implement
Green Energy
Reduce peak Loads

Market Dev

Demonstrate

Mandate

Reduce Cost

Finance

Incentivize

Improve

Market Incentives

EXCISE TAX EXEMPTION

- 100% for BEVs
- 90% for PHEVs and HEVs

NUMBER CODING SCHEME EXEMPTION

BEVs, PHEVs and HEVs covered

IMPORTATION TARIFF EXEMPTION

- 100% for BEVs
- PHEVs, HEVs and eMotorcycle under deliberation

EVAP Position: Include PHEVs but not HEVs

HEVs are competitive enough HEVs are not really EVs PHEVs are preferred as create charging infrastructure demand **HEV gain will be PHEV and BEV loss**

7,503 motorcycles tricycles

Based on the LTO data FY 2021





trucks &



4 Wheels - Electric Vehicles Sales

2023	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec	TOTAL
Passenger Cars (Units)													
HEV	292	276	538	368	539	806	548	719	1,195	1,413	1,262	1,337	9,293
PHEV	2	12	5	4	18	10	11	6	11	7	10	10	106
BEV	1	9	19	27	33	32	65	48	59	56	67	46	462
FCEV	ı	-	-	-	-	•	ı	ı	1	-	ı	-	0
Sub total	295	297	562	399	590	848	624	773	1,265	1,476	1,339	1,393	9,861
				Cor	nmerci	al Vehic	cles (Ui	nits)					
HEV	1	-	-	-	-	34	48	142	200	102	82	133	741
PHEV	-	-	-	-	-	-	ı	-	-	-	ı	-	0
BEV	-	-	-	-	-	-	-	-	-	-	1	-	0
FCEV	1	-	-	-	-	-	1	-	-	-	ı	-	0
Sub total	1	-	-	-	-	34	48	142	200	102	82	133	741
TOTAL	295	297	562	399	590	882	672	915	1,465	1,578	1,421	1,526	10,602

Source: CAMPI-TMA

Electric Vehicles

- Parts and Components
- Assembly

BESS

- Cell Production
- Cell Parts and Components
- Battery Pack Parts and Components
- Battery Pack Assembly
- Re-use and Recycling

Charging System

- Manufacturing
- Installation
- Operation

	EXPORT AND	CRITICAL DOMES ACTIVITIES	STIC MARKET	DOMES	STIC MAR (ET ACT	KET ACTIVITIES	
LOCATION	TIER I TIER II		TIER III	TIER I	TIER II	TIER III	
	14	15	16	9	10	11	
NCR	(4 Years of ITH and 10 Years of ED/SCIT)	(5 Years of ITH and 10 Years of ED/SCIT)	(6 Years of ITH and 10 Years of ED/SCIT)	(4 Years of ITH and 5 Years of ED/SCIT)	(5 Years of ITH and 5 Years of ED/SCIT)	(6 Years of ITH and 5 Years of ED/SCIT)	
METROPOLITAN AREAS AND AREAS OUTSIDE OF AND CONTIGUOUS OR ADJACENT TO NCR	15 (5 Years of ITH and 10 Years of ED/SCIT)	16 (6 Years of ITH and 10 Years of ED/SCIT)	17 (7 Years of ITH and 10 Years of ED/SCIT)	10 (5 Years of ITH and 5 Years of ED/SCIT)	11 (6 Years of ITH and 5 Years of ED/SCIT)	12 (7 Years of ITH and 5 Years of ED/SCIT)	
ALL OTHER AREAS	16 (6 Years of ITH and 10 Years of ED/SCIT)	17 (7 Years of ITH and 10 Years of ED/SCIT)	17 (7 Years of ITH and 10 Years of ED/SCIT)	11 (6 Years of ITH and 5 Years of ED/SCIT)	12 (7 Years of ITH and 5 Years of ED/SCIT)	12 (7 Years of ITH and 5 Years of ED/SCIT)	

- Export enterprise: export at least 70% of its total production or output
- Domestic market enterprise (DME): any enterprise registered with IPA other than export enterprise
- ITH: income tax holiday
- SCIT: special corporate income tax rate for export enterprise, domestic market enterprise with a minimum investment capital of P500M, & DME under the SIPP engaged in critical activities, tax rate of 5% GIE
- ED: enhanced deductions

ePUV Integrated Program

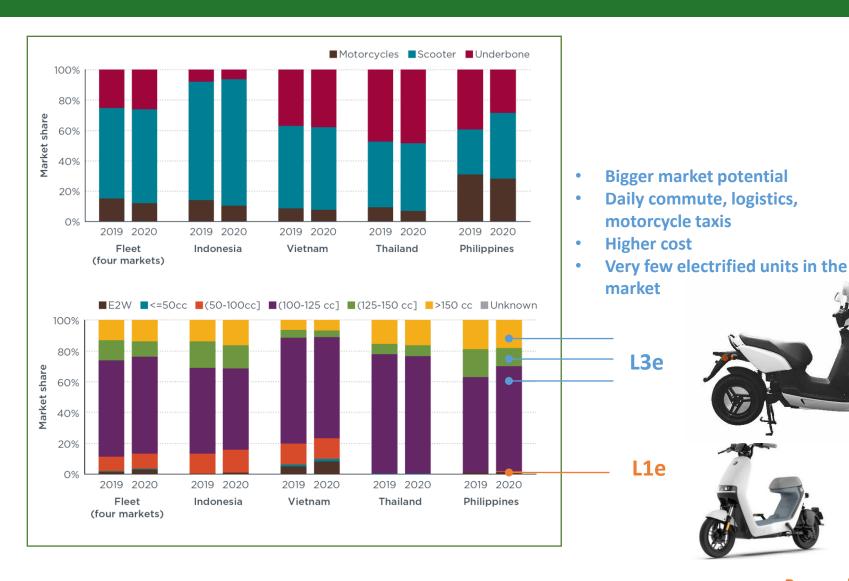
- Parts and Vehicle Manufacturing Incentives/Subsidies
- Phased Local Content Requirements
- Battery Leasing Incentives
- "Additional" Market Side Subsidies
- Green Vehicle Financing
- Captured Charging Systems Support
- Technical Specs Standardization and Regulations
- Battery Interoperability
- Mandated Adoption











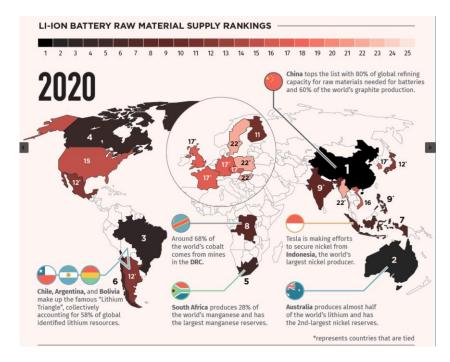
eMotorcycle Industry Program

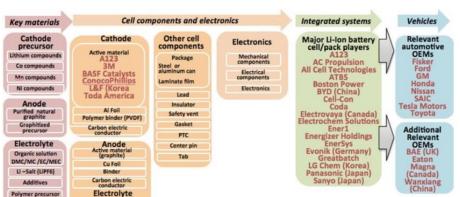
- Parts and Vehicle Manufacturing Incentives/Subsidies
 - Phased Local Content Requirements
 - Battery Leasing Incentives
 - Market Side Subsidies
 - Green Vehicle Financing
 While Charging System System System

Public Charging System Supports

- **Swap Battery Standards**
 - **Vehicle Type Approval**
 - **Adoption Mandates**
- Personal use within community
- Electrification is sustained

Source: Le and Yang (2022). Market Analysis of Two and Three Wheeler Vehicles in Key ASEAN Member States. Working Paper 2022-19. ICCT.





Battery Industry Strategy

Do we have a realistic chance in LFP Battery Cell Manufacturing Where should the country focus on?

What part of value chain should be targeted?

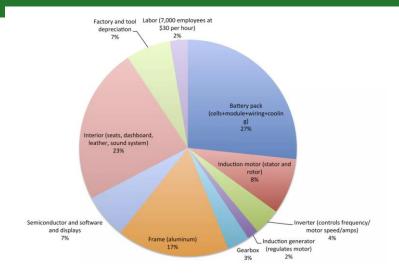
What advance chemistry should the scientific community focus on for gains in the long term regionally?

Should we go the route of Indonesia?

Can we really capitalize on our mineral reserves?

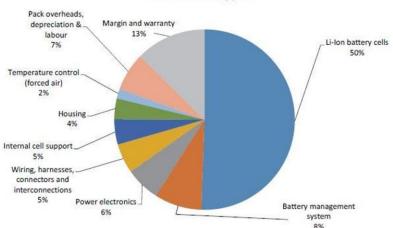
What incentive program is needed

- Government Co-investment
- Mandated Adoption
- Local Content Mandates



TESLA 3 Production Cost Breakdown

22 kWh EV battery pack



Li-ion Battery Pack Cost Breakdown

EV Global Supply Chain Share













Charging Infrastructure Policies and Development Programs



Philippine Standard Time: Tuesday, March 26, 2024 at 03:32:39 PM



EV Information Hub >

EVCS Location

FAQs

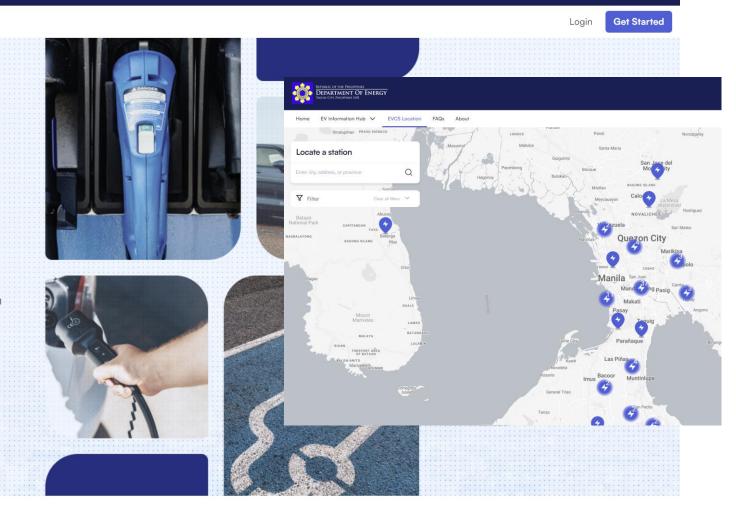
About

Philippine EV **Industry Portal**

Find EV Charging Stations, Access the Comprehensive EV Industry Roadmap, View Recognized EVs & Accredited Charging Station Providers, and Secure Your Charging Station Registration & Provider Certification

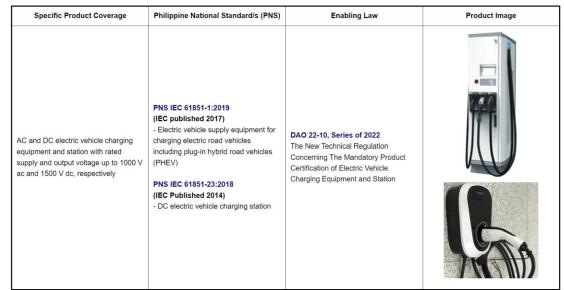
Learn more about CREVI

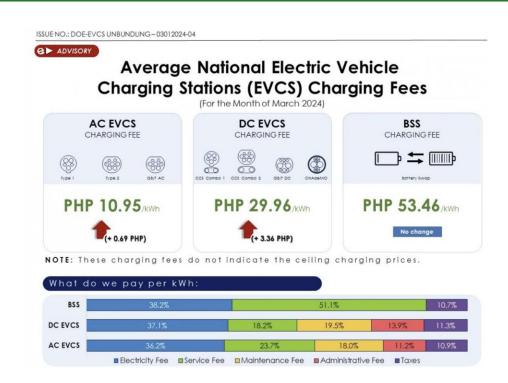
Locate EV Charging Stations >



Charging Infrastructure Policies and Development Programs







Intervention Scorecard

	Vehicle Type			Financial	Feasibility			Mandated	Pilot	Technology	Public
		Low Equity	Low Interest	Battery	Additonal	Operational	Tariff exempt	Adoption		Improvement	Charging Infra
				Leasing	Upfront	Subsidy					
t	e-Jeepneys	10	10	10	3	3	4	10	2	7	2
nsport	e-Buses	8	8	10	5	3	10	10	10	3	2
Trai	e-Taxi	10	5	5	3	3	10	10	10	0	10
Public	e-Tricycle	10	10	10	10	3	0	10	2	7	4
۵	e-Motorcycle Taxi	10	10	10	3	3	7	10	10	3	10
Corp	e-Cars	8	10	5	3	3	10	10	10	0	10
S	e-Commercial Vehicle	8	8	5	3	3	10	10	10	3	10
Log	e-Commercial Vehicle	8	7	5	3	3	10	10	10	3	10
7	e-Motorcycle	10	10	10	3	3	7	10	10	3	10
Hse	e-Car	10	10	5	10	3	10	10	10	0	10
Ť	e-Motorcycle	10	10	5	10	3	10	10	10	0	10

Summary

- Climate Mitigation, Air Pollution Control, Energy Security and Industry Development are the main drivers
- Overarching Laws and Policies are in place, development of implementing mechanisms and programs are on-going
- Household EV incentives limited to vehicle tax exemptions and non-fiscal incentives
- Integrated Manufacturing Market Incentive programs currently being crafted for ePUVs, eMotorcycles and BESS
- Seeking to strengthen role in global parts and components supply chain
- Different Markets, Different Challenges, Different Strategies



[Thank You]